

2006 SAM Awards

Here's Looking At You!



**THE ORVILLE BROWN AWARD FOR
BUILDER/MARKETER OF THE YEAR**
Drees Homes



PRESIDENT'S AWARD FOR CREATIVE ACHIEVEMENT
Great Traditions Homes



DEVELOPER OF THE YEAR
Gt. Traditions Land & Development Co.



**THE COUNTRYWIDE HOME LOANS PREMIER
AWARD - EMH&T**



MARKETER OF THE YEAR
Bill Heckman-Builder Resources



**GREATEST # OF
TRANSACTIONS
ATTACHED HOMES**
Les Hiatt-Fischer Homes



**THE PRESIDENT'S AWARD/
TOP PRODUCER ATTACHED HOMES**
Les Hiatt - Fischer Homes

**NOT PICTURED
GREATEST TRANSACTIONS
DETACHED HOMES**
Kiki McLeish - Maple Street Homes

LIFETIME ACHIEVEMENT WINNERS

James Allen - Fischer Homes
Ken Dippel - Fischer Homes
John Hiatt - Fischer Homes
Kelly Hiatt - Fischer Homes
Connie Rhoads - Drees Homes
Michael Sibert - Drees Homes
Lois Siereveld - Fischer Homes
Allen Wondrely - Drees Homes



REALTOR OF THE YEAR
Kelly Sheakley-Hensley - Re/Max Unlimited



ROOKIE OF THE YEAR
Sarah Emery - Ryan Homes

CORPORATE WINNERS

Best Logo of the Year

Builder Resources - Oak Leaf Homes
Holland Communications - Dallis homes
Ryan Homes - Highlander Estates
Builder Resources - Long Cove
First Horizon Homes Loans

Best Corporate Brochure of the Year

Builder Resources - Rookwood Homes
Great Traditions Homes
Fischer Homes
Guardian Protection Services

Best Sales Brochure of the Year

Builder Resources - Oak Leaf Homes
M/I Homes - Wetherby Farms
Builder Resources - Long Cove

Best Black & White Ad < 75sq. inches

Builder Resources - Pinnacle Building Group
Builder Resources - deStefano Custom Builders
Builder Resources - John Henry Homes
Ryan Homes
Holland Communications - Towne Properties

Best Black & White Ad > 75sq. inches

Builder Resources - Oak Leaf Homes
Ryan Homes

Best Color Ad < 75sq. inches

Holland Communications - JCB Homes
Ryan Homes - Autumn Run
Builder Resources - Long Cove

Best Color Ad > 75sq. inches

Builder Resources - Oak Leaf Homes
Builder Resources - John Henry Homes
Fischer Homes
Builder Resources - Long Cove
Judge's Choice: Builder Resources - Pinnacle Building Group

Best Radio Ad

M/I Homes - Wetherby Farms

Best Television Ad

Marquis Homes
Drees Homes
Holland Communications - Towne Properties
Guardian Protection Services

Best Newsletter

Builder Resources - Elegant Estates
Great Traditions Homes
Zicka Walker Homes
First Horizon Home Loans

Best Direct Mail

Builder Resources - Homes by Gerbus
Robert Lucke Homes, Inc.
Drees Homes - Home Touch
Great Traditions Land & Development Company - Eagle's Watch at Ingram's Ridge
First Horizon Home Loans

Best Special Promotion

Fischer Homes

Best Special Promotion for Realtors

Builder Resources - Oak Leaf Homes
Builder Resources - John Henry Homes
Beazer Homes
Builder Resources - Long Cove

Best Website

Builder Resources - deStefano Custom Builders
Builder Resources - Wieland Builders
Great Traditions Homes
Beazer Homes
Builder Resources - Long Cove
Guardian Protection Services
Judges' Choice: Builder Resources - Wieland Builders
Judges' Choice: Fischer Homes

Best Print Media Campaign

Builder Resources - Brandenburg Homes
Builder Resources - John Henry Homes
Beazer Homes
Great Traditions Land & Development Company - Eagle's Watch at Ingram's Ridge
Fischer Homes

Best Sign Program

Builder Resources - Oak Leaf Homes
Great Traditions Homes
Fischer Homes
Great Traditions Land & Development Company - Lexington Run

Best Entrance into a Community

Great Traditions Land & Development Company - Eagle's Watch at Ingram's Ridge
Long Cove - Hampton Bay

Best Sales Office/Information Center

Fischer Homes
Great Traditions Homes - Eagle's Watch at Ingram's Ridge
Long Cove - Builder Resources

Best Design Center

Fischer Homes

Best Land Planned Community

Long Cove

Best Interior Merchandising

Detached: Up to \$249,999

Marquis Homes - The Keats

\$250,000 - \$399,999

Oak Leaf Homes - Builder Resources - The Cambridge

Great Traditions - The Augusta

Ryan Homes - The Courtland

\$400,000 - \$799,999

Somerset Custom Homes, Inc.

Great Traditions Homes - The Sunbury

Drees Homes - The Princeton

\$800,000 and Over

Pinnacle Building Group - Builder Resources - Willow Way

Judges' Choice: Daniels Homes - Builder Resources - The Atherton

Attached: \$150,000 - \$249,999

Oak Leaf Homes - Builder Resources - The Mariemont

Ryan Homes - The Broadmore

\$250,000 and Over

The Coral Company - The Birmingham

Best Product Design

Detached: Up to \$249,999

Marquis Homes - The Valmont

Fischer Homes - The Richardson

\$250,000 - \$399,999

Oak Leaf Homes - Builder Resources - The Cambridge

Great Traditions Homes - The Cypress Bay

Drees Homes - The Wellington

\$400,000 - \$799,999

Somerset Custom Homes, Inc. - Lochcarron

John Henry Homes - Builder Resources - the Buckingham

Zaring Premier Homes - The Langdon

\$800,000 and Over

Rookwood Homes - Builder Resources - La Belle Maison

Hensley Custom Building Group - Brighton Manor

Zaring Premier Homes - The Hyde Park

Judges' Choice: Brandenburg Homes - Builder Resources - The Regis

Attached: \$150,000 - \$249,999

Oak Leaf Homes - Builder Resources - The Mariemont

Fischer Homes - The Montara

\$250,000 and Over

The Coral Company - The Birmingham

SALES WINNERS

THREE MILLION

ONE MILLION

Tricia Abel	Star One Realtors	1.0
Karen Brown	Maple Street Homes	1.1
Gary Foster	Maple Street Homes	1.5
Kelly Garrington	Maronda Homes	1.4
Amanda Miller	Ryan Homes	1.5
Jackie Patrick	Star One Realtors	1.7
Debbie Rentrop	Douglas Homes/Myer Builders	1.9
Ian Rife	Ryan Homes	1.3
Angela Sweeney	Beazer Homes	1.6
Victoria Thomas	Fischer Homes	1.3

TWO MILLION

Kathleen Beermann	Star One Realtors	2.7
Robert Boyle	Beazer Homes	2.2
Linda Graham	Towne Development	2.2
Elaine Kerns	Fischer Homes	2.9
Donna McArthur	Maple Street Homes	2.3
Stacy Peace	Fischer Homes	2.7
Carolyn Percy	Maple Street Homes	2.1
Carol Perkins	Beazer Homes	2.0
Jamie Szabo	Drees Homes	2.8
Heather Turpin	Ryan Homes	2.4
Tera Wolf	Fischer Homes	2.7
Jane Young	Drees Homes	2.1

Sara Adair	Ryan Homes	3.0
Dan Anderson	Star One Realtors	3.6
Judi Bellissimo	M/I Homes	3.4
Kristy Brennan	Drees Homes	3.8
Carolyn Dunaway	Ryland Homes	3.6
Vickie Flynn	Great Traditions Homes	3.1
Barry Fries	Hal Homes	3.3
Susie Goedde	Re/Max Unlimited	3.0
Tim Goodman	Drees Homes	3.3
Duncan Henderson	Zaring Premier Homes	3.9
Lynn Hummel	Drees Homes	3.3
William Hummel	Marquis Homes	3.7
Debbie Jewell	M/I Homes	3.5
Tommy Johns	Ryland Homes	3.5
Marsha Johnson	Maple Street Homes	3.6
Rosie Kennedy	Towne Properties	3.3
John Lorms	Ryan Homes	3.0
Mary Mollman	Builder Resources	3.3
Heidi Moore	Ryan Homes	3.4
Laura Niemeier	Towne Properties	3.3
Leigh Ochs	Builder Resources	3.0
John Reichhardt	Ryan Homes	3.6
Stacey Rickert	Builder Resources	3.5
Mary Riley	Ryland Homes	3.3
Julie Schall	Drees Homes	3.6
Michelle Sherman	Drees Homes	3.1
Wesley Smith	Ryan Homes	3.7

FOUR MILLION

Emily Allen	Maple Street Homes	4.6
Ginger Baehner	Marquis Homes	4.3
Jane Banfield	M/I Homes	4.1
Debbie Beccaccio	Hal Homes	4.4
James Bowman	Fischer Homes	4.3
Rita Bowman	Fischer Homes	4.6
Kathy Kramer	Star One Realtors	4.6
Michelle Lane	Cristo Homes	4.2
Alison Morsch	Fischer Homes	4.4
Lori Morsch	Maple Street Homes	4.6
Sheila Parmiter	Drees Homes	4.1
Kelly Peel	Maple Street Homes	4.2
Ron Sanders	Fischer Homes	4.0
Suzy Schuermann	Drees Homes	4.6
Sally Tellman	Drees Homes	4.3
Cindy Thompson	Ryland Homes	4.9
Judi VonHolle	Drees Homes	4.1
Allison Wildman	Ryan Homes	4.7

GOLD WINNERS**(\$5 MILLION - \$9.9 MILLION)**

Sheryl Adkins	Ryan Homes	8.5
James Allen	Fischer Homes	9.0
Woodrow Allen	Builder Resources	6.0
Randy Amburgey	Fischer Homes	5.8
Kellie Bailey	Ryland Homes	8.5
Ron Brown	M/I Homes	6.2
Chip Browne	Great Traditions Homes	7.8
Diane Carroll	Fischer Homes	5.3
Karen Carroll	Fischer Homes	5.4
Catherine Castleberry	Drees Homes	7.5
Cathy Caudill	Marquis Homes	5.0
Tim Cheek	Maronda Homes	7.1
Terri Danzilo	Builder Resources	7.9
Amy Deeter	Drees Homes	9.0
Diana Dillmore	M/I Homes	5.8
Ken Dippel	Fischer Homes	9.1
Ron Drapp	Douglas Homes	6.2
Vicki Emmons	Fischer Homes	6.4
John Eonta	Cristo Homes	5.5
Jackie Forster	Drees Homes	9.2
Deborah Gaunt	Builder Resources	5.5
Francie Geers	Ryan Homes	5.5
Janice Gerding	Builder Resources	8.4
Jeffery Guinn	Ryan Homes	5.9
Cathy Hall	Dixon Builders	6.0
Laura Harrington	Drees Homes	5.4
Steve Hatke	Douglas Homes	5.0
John Heisler	Drees Homes	6.0
Rebecca Jackson Geiger	Ashford Homes	7.8
Tim Kelley	Douglas Homes	5.9
Stephanie Kollstedt	Ryan Homes	5.5
Susan Krekeler	Drees Homes	5.5
Andrea Lucke	Robert Lucke Homes	8.0
Glenda Luna	Towne Properties	5.1
Kiki McLeish	Maple Street Homes	8.6
Melanie Millson	Zaring Premier Homes	5.1
Robert Morales	Fischer Homes	7.3
Jean Morosky	M/I Homes	5.6
Mark Pffingstag	Zaring Premier Homes	8.1
Nancy Quinn	Towne Properties	5.1
Shah Ramandeep	Ryan Homes	5.8
William Rayborn	Ryan Homes	9.3
Connie Rhoads	Drees Homes	9.6
Darrell Rice	Douglas Homes	6.5
Elizabeth Rickert	Ryland Homes	7.1
Candyce Rogerson	Drees Homes	6.2
Heidi Sandlin	Ryan Homes	5.1
Jason Sayers	Zaring Premier Homes	6.6
Kerry Seitel	Douglas Homes	5.0
Kelley Sheakley Hensley	Re/Max Unlimited	9.7
Michael Sibert	Drees Homes	6.0
Lois Siereveld	Fischer Homes	5.8
Melissa Siler	Fischer Homes	6.4
Amy Slone	Ryan Homes	7.0
Michele Stanley	Towne Properties	8.6
Patrick Turner	Drees Homes	5.7
Betty Vance	Great Traditions Homes	6.4
Allen Wondrely	Drees Homes	7.5

PLATINUM WINNERS**(\$10 MILLION AND UP)**

Daniel Aseere	Zicka Walker Homes	22.3
Marsha Connolly	Zaring Premier Homes	11.4
Sarah Emery	Ryan Homes	10.5
Ralph Fruechtemeyer	Zicka Walker Homes	21.4
Mark Gripshover	Drees Homes	14.7
Kim Hatton	Zaring Premier Homes	17.7
John Hiatt	Fischer Homes	19.3
Kelly Hiatt	Fischer Homes	14.3
Bob Johnson	Zicka Walker Homes	10.6
Robert Karr	Zaring Premier Homes	16.1
Diane Kuchera	Drees Homes	14.1
Maureen Loebker	Fischer Homes	10.6
David Mangeot	Fischer Homes	10.7
Jill Marks	Fischer Homes	10.8
Joe Maiani	Inverness Homes	14.3
Brian Murphy	Zaring Premier Homes	11.4
Margie Potts	Zicka Walker Homes	17.4
Margarita Rubio-Watkins	Fischer Homes	12.0
Susan Watson	Fischer Homes	11.4
Patty Williams	M/I Homes	10.0

